



A company of  
 COSTAISA GROUP



Services Catalogue

# Sapas Consulting

With over 20 years of experience, Sapas offers consulting services and SAP-based solutions, as well as Content Service Platforms, designed to meet the business needs of organizations that heavily rely on ICT.

Sapas joined **Costaia Group** in 2009 to expand the scope of its service portfolio.



## Talent

Over 620 highly qualified professionals with extensive experience in national and international projects.



## Revenue

Over €70 million in revenue.



## Experience

Over 55 years of experience providing ICT services.

## S/4HANA



## CONTENT SERVICE PLATFORMS



## APPLICATION DEVELOPMENT



## CYBERSECURITY



## SAP MAINTENANCE



## CLOUD INFRASTRUCTURE



> S/4 HANA

S/4 HANA: cloud

## SAPAS, a pioneer\* in the next-generation ERP solution in the cloud.

**S/4 HANA Cloud** is the SaaS (Software as a Service) platform where SAP is focusing its product development strategy by integrating all business processes, turning data into real-time insights.

Provided as a fully managed service, **SAP S/4HANA Cloud** includes: accounting, controlling, materials management, production planning and control, sales and distribution, logistics execution, plant maintenance and project management.

\*SAPAS has been one of the first partners in our country to execute an S/4 HANA Cloud project, and the first in healthcare, for the Fundació Puigvert.



## S/4 HANA: migration

**We know that there is no one-size-fits-all path to S/4HANA, and we help each organization find the one that best fits their needs, which can range from:**

- A **technical migration from ECC to S/4HANA**. It is a secure strategy that limits risk and initial investment, designed for organizations that are satisfied with their current processes and aim to minimize the impact of change.
- **Digital transformation** for organizations that re-implement **S/4HANA** without limitations, aiming to improve their business processes.

### Return on investment (ROI)



Performance  
improvements



Process  
simplification



Innovation



Greater analytical  
capacity

S/4 HANA: migration

## Types of migrations:

- **System Conversion (Brownfield):**

A complete technical migration of an existing SAP ERP system to SAP S/4HANA, adapting innovations during the conversion process.

- **Selective Data Transition:**

Selective data migration from an SAP ERP system to SAP S/4HANA.

It allows for combining the redesign of business processes while maintaining historical data.

- **New Implementation (Greenfield):**

Reengineering and simplification of all functional processes based on the latest innovations of SAP S/4HANA.

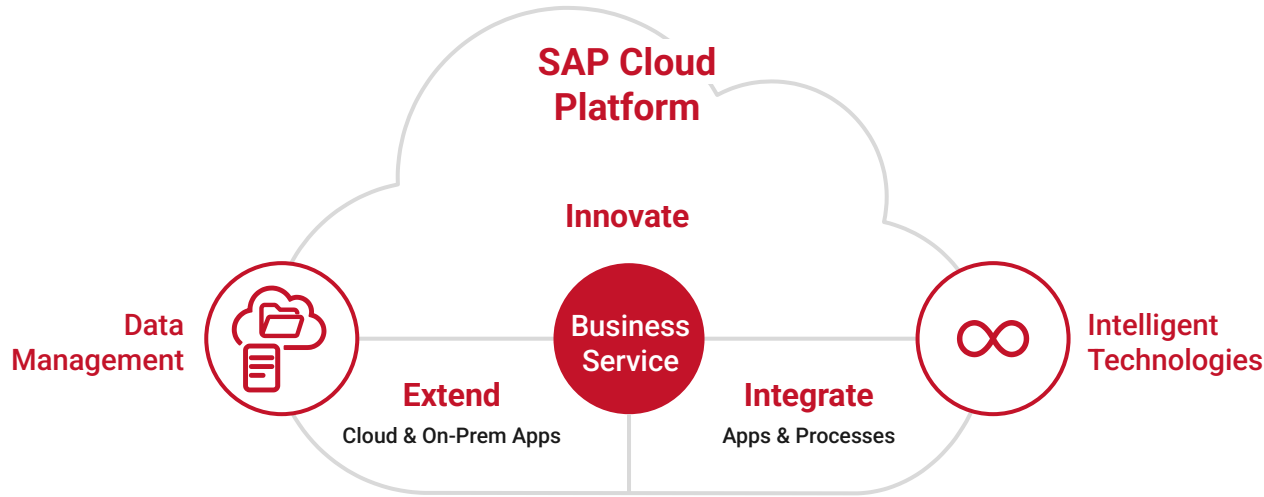
A new implementation of an SAP S/4HANA system from scratch.

Key business data from existing systems can be transferred.

# > Application Development



## Application Development: SAP BTP



**SAP Business Technology Platform** (previously known as SAP Cloud Platform), is the enterprise technology platform offered as a service by SAP, providing customers with the necessary foundation to achieve business agility and, with it, create a truly integrated, adaptive, intelligent and optimized company.

## SAP BTP








It offers comprehensive services, tools and capabilities for the development, expansion and maintenance of cloud applications that connect data and business processes in the simplest and most flexible way possible.

*We accelerate digital transformation across the entire company.*

Application Development: SAP BTP

## Pioneers in health

Sapas has developed a solution for Costaisa within the SAP BTP environment called Sanicost, which covers the administrative processes of the healthcare sector, billing, and internal provisioning, areas that are not covered by a traditional ERP.

-  Standalone, with minimal dependencies
-  Standard functionality (out of the box)
-  Increased speed of deployment
-  Real-time data access
-  Intuitive user experience
-  Constantly evolving
-  Multi-device



 **Sanicost**

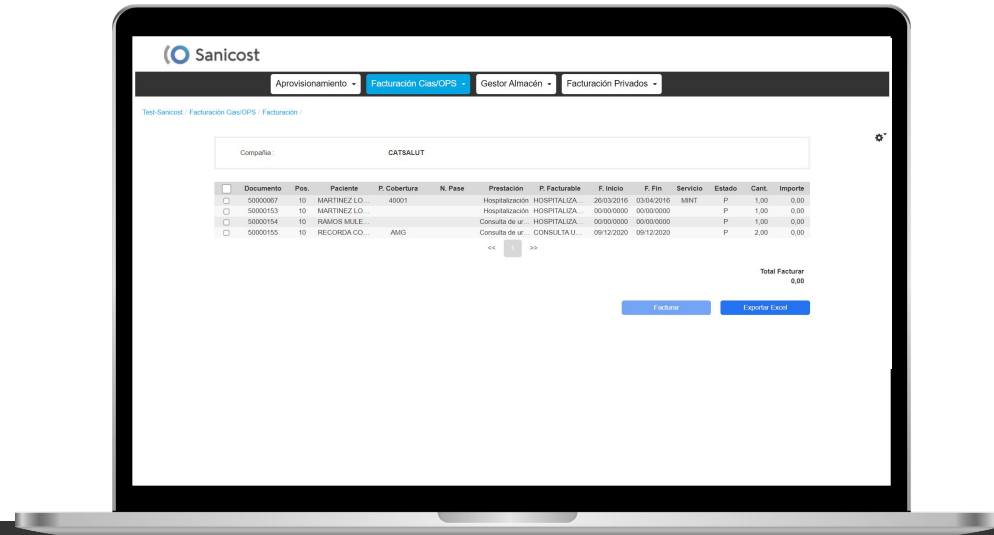
**<60%** of the implementation time of a typical project, with standard integrations.

## Application Development: Liferay Portal

We develop web portals connected via web services with SAP for the use of standard transactional processes with multiple uses from external sources.

### Features:

- Unlimited users
- Custom user configuration: portlet management
- All logic and control parameterized in SAP



## Logistics

- Goods receipt from purchase orders
- Internal replenishment requests through catalogs
- Preparation of internal replenishment deliveries
- Internal goods movements (consumption, breakdowns)
- Stock inquiry
- Movement inquiry

## Sales

- Creation of customer purchase orders
- Billing and collection from individuals
- Cash management
- Company billing

Application Development: ABAP



## Application Maintenance

- Service-Oriented Model (SLA)
- Specialized work teams
- Industrialization and reuse as a lever to increase productivity and offer competitive costs
- Commitments to planned SLA improvements and quality enhancements
- Development center specialized in SAP



## SAP Solution Implementation

- Complete or partial implementation of SAP products: ERP, CRM, PLM, SCM, EPM, and SRM
- Version upgrade projects
- Expert teams with business knowledge
- Use of development acceleration methodology and tools
- Integration with other applications



Application Development: SII

**We offer a complete solution capable of generating XML files\* from SAP and sending them to the Spanish Tax Agency, as well as managing the responses for each submission to meet the requirements of the regulation.**



\* The management of XML files with the AEAT is done using EdasSII from Zerocom, which can also manage XML files originating from non-SAP systems.

# > SAP Maintenance



**SAP®** Certified  
Partner Center of Expertise

Application Maintenance: SAP PCOE

We have certified our support service with the **SAP Partner Center of Expertise (PCoE)**, which ensures that our personnel, processes and infrastructure are accredited to provide support with the level of rigor and quality that SAP requires from its partners.

We offer comprehensive support that ensures the smooth and continuous operation of our clients' processes in a secure manner. It provides:

- Security and protection of technological assets through SAP experts for back-office support
- Reducing service costs by using competitive standards, methodologies, and service levels that minimize problem resolution time
- Minimizing business downtime through monitoring tools, integration testing, and tracking of business processes
- A comprehensive SAP support structure that integrates enterprise technology management based on the SAP Solution Manager application suite.

## Application Maintenance: SAP Support

**Our support center offers a team of experts that provides maintenance, support and administration of SAP applications and systems, as well as the provision of platforms in housing, hosting and cloud modes.**

### Single management and close to the client

- Single manager for the service
- Assignment of a dedicated team
- Continuous contact through follow-up mechanisms
- Proximity. Service located in Barcelona

### Cost savings and control

- Definition of a baseline tailored to each client's needs
- Control of consumption per request
- Definition of improvement plans

## Excellence in management and operation

### Flexibility

- Ability to handle fluctuations in demand based on business seasonality
- Resource sharing that facilitates the availability of experts

### Control and quality

- Transparency in service activity information
- Management tools
- Periodic tracking of activity and service quality




# > Cybersecurity

## Cybersecurity

**SAP Enterprise Threat Detection (ETD) enables the monitoring and management of security events, allowing us to detect, analyze, and neutralize cyberattacks as they occur and before they cause significant damage.**

### **Features:**

- Real-time security monitoring of the entire SAP landscape and other applications
- Definition of event evaluation rules
- Bidirectional integration with SIEM tools
- Continuous updating of attack vectors and rules in the SAP area
- Case management
- Use of pseudonyms to protect user privacy during analysis



**SAPAS has carried out the first SAP ETD project in Spain for the company Generali.**

# > Content Services Platforms (CSP)



## Document Management

**Sapas is a distributor and implementer of the market-leading Content Services Platforms (CSP) product suite.**

We offer consulting services in optimizing document management processes, automating document workflows, integrating with other management systems, digital signature, legal archiving, physical destruction and outsourcing parts of the process.

**Hyland**

 **SAPERION**

**OnBase**  
by Hyland

**TUNGSTEN**  
AUTOMATION

**READSOFT**

**KOFAX**

**Signaturit**  
Group

 **Validated ID**

## Document Management: Solutions



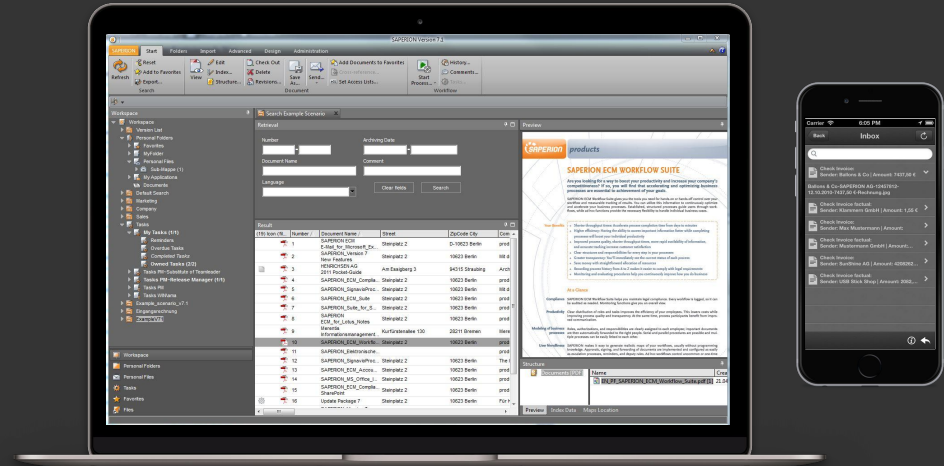
### Document management for the entire supplier relationship process:

- Invoice scanning
- Automatic information recognition through OCR
- Validation, preliminary and final posting in SAP

Carry out the first phase of the certification and legalization process for paper invoices by implementing ANF AC software, approved by the Spanish Tax Agency.



Management of quality systems and evaluation or accreditation models in highly regulated sectors that must comply with strict quality standards, whether due to legal requirements, prestige, conviction and/or competitiveness.



# > Cloud Infrastructures

## Cloud Infrastructures

**We are pioneers in the governance of highly complex and high-performance IT infrastructures, and we're partnered with top-tier cloud providers like AWS, Azure, Google Cloud, Huawei Cloud and IBM Cloud.**

### Scenarios:

- SAP system migration to the cloud (full or partial in hybrid environments)
- SAP transformation to S/4 HANA
- SAP and SAP HANA solution implementations in cloud environments

### Services:

- SAP HANA on cloud, the client can bring their own licenses (SAP S/4, Business Suite, Business One, etc.)
- SAP HANA Express, free license limited to up to 32 GB
- SAP S/4, Business Suite (ERP, CRM, HCM, PLM, SCM, SRM), BW/4 HANA, Hybris, Mobile Solutions (SAP Adaptive Server Enterprise, SAP IQ, SAP Replication Server, Mobile Secure, etc.)

**RISE with SAP** (business transformation to the cloud as a service)

## Success Stories



**Fundació Puigvert:** Implementation of S/4 Hana for all financial and logistical processes of the organization



**Fundació Puigvert:** Implementation of the healthcare billing processes and internal supply for the different services, integrated with HP HIS and S/4 HANA Cloud



**SAP Enterprise  
Threat Detection**

**Generali:** Implementation of SAP ETD as a cybersecurity engine at the application level, integrated with the corporate SIEM Q-Radar



**Prohoteles:** Migration of the entire On-Premise infrastructure to Cloud Infrastructure as a Service



## Success Stories



**Incaelec:** Implementation of the Metals solution

**Miquel y Costa:** Integration with Captor

**Krones:** Adaptation of integration with Concur

**Kao Chimigraf:** Liferay portal for customer orders

**San José Tecnocontrol:** Facility management solution for hospital management

**Grudiva:** Integration of automated cabinets

**Frigicoll:** Advanced SAP BTP and Fiori training

**SAP® Certified**  
Partner Center of Expertise

**Incaelec**

**Parc Taulí**

**Golden Hoteles**

**Urvina**

**RTVE**

**Cuatrecasas**

**Desigual**

**Grup Sagessa**

**Brugués**

**Kao Chimigraf**

**Nichirin**

**DABA**

**Krones**


**RBA**

Some references:



Thank you for your attention



Una empresa de:  
 COSTAISA GROUP

Avinguda de la Riera de Cassoles, 61, 08012 Barcelona - 34 93 458 06 93  
Edgar Neville, 6, 28020 Madrid  
[www.sapas.com](http://www.sapas.com) · [hola@sapas.com](mailto:hola@sapas.com)

